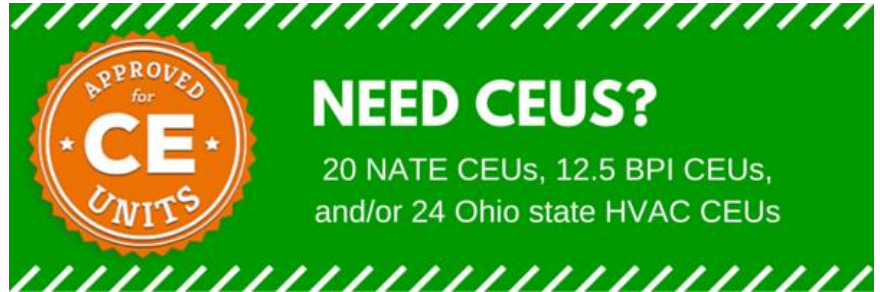




**ACCO Industry Partners**



**CareWorks**



Now is the perfect time to expand your knowledge by signing up for ACCA's [HVAC Residential Design for Quality Installation](#). **Classes are being offered May 10 - 12 in Dublin, OH.**

The HVAC Quality Installation (QI) standard requires an initial system design based on procedures developed by ACCA. When you understand proper load calculation and duct design, and you know how to use software the right way, this will ensure a quality system installation.

**Benefit of the Month  
Ohio PAC 892**

Ohio PAC 892 is your Political Action Committee. ACCO and PHCC Ohio members unite to support the best qualified, pro-business candidates at the state level.

Changes in state law or regulations could be detrimental to your business and bottom line. Your contribution to the PAC is an investment in the future of our industry and one of the most affordable options for political involvement.

**"16 in 16" Member Drive!**

Our campaign will grow membership across the state as we reach out to prospective members.



**News for your Business...**

- > [Questioning, Listening to Close the Sale](#) by James Graening
- > [AHRI Releases February 2016 U.S. Heating and Cooling Equipment Shipment Data](#)
- > [Flowcharts Explained in Less Than 2 Minutes](#) by Steve Coscia
- > [4 things to keep in mind during an OSHA inspection](#)

**Did you know...** ACCO works with six affiliates that serve the indoor environment industry and HVACR contractors at the local level?

[ACCAC \(Akron/Canton\)](#)

[ACCCO \(Central Ohio\)](#)

[ACCGC \(Cincinnati\)](#)

[GCACCA \(Cleveland\)](#)

[DACHA \(Dayton\)](#)

NEOIMS (Northeast Ohio)