



ACCO Industry Partners



REMINDER / License Bond Program The ACCO Bond Programs allows members to purchase HVAC, plumbing, sewer and water bonds at a discounted cost for all municipalities in which they work.

The program is underwritten by Federated Insurance with the guidance and support of ACCO. The association works very closely with Federated and municipalities throughout Ohio to insure that the bond program covers member needs.

Benefit of the Month / Business Services

ACCO has a number of cost-saving programs that can make a remarkable difference in your bottom line and help you maintain your competitive edge – on business services you use every day. Services include Background Checks, Answering Service, Office Depot, and Accounts Receivable.

SAVE THE DATE



SOARING TO NEW HEIGHTS

ACCA Ohio is now the Air Conditioning Contractors of Ohio (ACCO). As a member of ACCO, you will have access to all the features of membership. Now more than ever, businesses are looking for opportunities to cut costs and reduce expenses. ACCO has several programs available only at the state level specifically designed to do just that. Many of our programs are discounted or enhanced for ACCO members only.

I am ACCO... "My company is able to participate in quality programs and gain valuable information"

DOE Continues A/C and Furnace Efficiency Review work continues following the U.S. Dept. of Energy's (DOE) proposal to increase efficiency standards for residential Central Air Conditioners and Gas Furnaces. The DOE is working with a group of industry stakeholders, including ACCA and PHCC, to determine the economic benefit and technical feasibility of increasing central air conditioner efficiencies, a proposal with complex statistical modeling. Industry stakeholders are working to understand the ramifications of these modeled projections so an equitable recommendation can be made. The residential furnace group is meeting to review similar modeling in hopes of reaching a compromise position that would not eliminate the 80% efficient class of gas furnace. Meetings are upbeat, and it is hoped that an agreement will be reached before the end of the year.

Why Didn't They Respond? By Ron Rosenberg When developing your marketing strategy, there are several areas you must address, including the number and sequencing of your campaign steps, the specific media you're going to use, and the different ways in which you're going to measure success. What happens if you are doing everything right, but still not getting **more...**

May you and your family have a joyous Thanksgiving celebration!
Association offices will be closed Thursday Nov 26 & Friday Nov 27