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Benefit of the Month / Workers Comp Group Rating

ACCO group rating allows companies in the HVACR industry to “group” their claims history together. Group rating enables ACCO members to save significantly on workers’ compensation premiums (up to the BWC maximum available discount). ACCO members save an average of **\$4,000** with our program (Available to contractors and associates of any size).

REGISTRATION STILL OPEN 2019 ACCO/PHCC Ohio Convention & Expo [CLICK HERE](#) to Register



INDUSTRY NEWS

- > [Ohio PHC Contractor, Issue 3, 2019](#)
- > [Google Local Service Ads: Everything You Need To Know](#)
- > [NEW BENEFIT Payment Processing Consultants \(PPC\)](#)
- > Exclusive ACCO [Benefits Save You Money](#)

BUSINESS GROWTH TIPS from Greg McAfee

How much do you know about business? Do you understand how to read your profit & loss statement? Balance sheet?

I heard someone say that "we live in a day of increased information, but decreased knowledge". Business knowledge can be learned at any level.

So, how do we increase this important asset known as knowledge?

1. Read good business books.
2. Have a business mentor.
3. Take some college business classes.
4. Attend HVAC Business seminars, boot-camps, etc.
6. Get online and search for it.

We can hire great technicians and installers to repair and install our systems, super CSR's to handle our customers, but we the leaders, must have the knowledge to grow and take our business to the next level.

ACCA CORNER

Understanding Unemployment Compensation ACCA receives lots of questions about employee compensation. Legal Expert, Brooke Duncan, [helps you understand when employees have a right to claim unemployment.](#)