



ACCO Annual Report 2021-2022

Mission: *To provide advocacy, education, professional development and valuable services to our members and the HVACR industry.*

Dominate Change / Ohio Convention & Expo / March 2-4

This is the place to recharge, network and collect information with your business in mind. Enjoy the EXPO, on Thursday (3-7pm) that includes 80+ exhibits to help you solve your toughest business challenges. This year's convention will exceed your educational and networking needs. Make sure to share ideas and most important – **HAVE FUN!** Want all the information for convention? Check out our ACCO PHCC Ohio Convention App at the Apple Store and Google Play Store.

ADVOCACY

This is one of the most important benefits you never know is taking place. ACCO, along with our lobbyists, are constantly reviewing, submitting requests, making recommendations, and giving legal opinions to ensure the best business climate for members. We work for you by interacting with elected officials and government agencies daily to keep ahead of issues that will affect you and your business.

RESIDENTIAL LICENSING Senator Tim Schaffer introduced our residential licensing bill as **SB 142**. ACCO and PHCC members testified in favor of SB 142 at the Small Business and Economic Opportunity Committee on May 12, 2021. Homeowner Aaron Miller also gave powerful testimony about his family's ordeal with CO poisoning last year from a water tank installed by an unlicensed contractor. You can read all the testimonies on the Ohio Senate website www.ohiosenate.gov

Since our testimony, we have met and spoken with Sen. Schaffer numerous times at public and political events. The bill had a third hearing (opponents) in late October without anyone testifying against the bill. Speaking with several staff, while no final hearing or committee vote has been scheduled at this time, we've been encouraged by what we're hearing from committee leadership and reinforced by our sponsor.

Ohio enacted **HB 201** to prevent local governments from limiting the use of natural gas and propane and ensures individuals access to distribution services or retail natural gas services. ACCO was part of a coalition to help pass the legislation (in response to municipalities across the country who have moved to limit and even ban access to natural gas).

MONITORED LEGISLATION Throughout the year, we tracked and monitored numerous other items receiving attention by the legislature. Some of these included HB 68 Contractor Payments, HB 304 Smoke Alarms, SB 166 Career Tech Training and SB 47 Overtime Pay Requirements. Additionally, we continue to monitor SB 64 (Roofing Contractors Registration) and HB 88 (Roofing Contractor's Licensure).

OHIO GENERAL ASSEMBLY began the second year of the current assembly. 2022 is an election year where all 99 house members and 17 (of 33) senators will run for election to the next assembly which begins January 1, 2023.

In 2021, Ohio saw the continuation of COVID-related concerns take priority in (almost) every area of public policy; in 2022, it's anyone's guess as to whether that trend will continue through the close of the 134th General Assembly. Additionally, Ohio's capital budget bill will be addressed in the coming months, and more COVID relief funding will be authorized as additional portions of federal relief make their way to states.

There are certain to be additional issues that emerge during the spring session as legislators address pressing concerns—and position themselves—before the May primary and November general election.

OHIO PAC 892 is your Political Action Committee. ACCO and PHCC members unite to support the best qualified, pro-business candidates at the state level. Changes in state law or regulations could be detrimental to your business and bottom line. Your contribution to the PAC is an investment in your industry and one of the most affordable options for political involvement. **ACCO and PHCC members raised over \$8,300!** The Specialty Contractors Coalition would like to thank all PHCC and ACCO members who gave generously to the Ohio PAC in 2021.

REGULATORY

ACCO attended the regular meetings (when held) of the Residential Construction Advisory, the Ohio Board of Building Standards and OCILB.

OCILB over the years ACCO members have served valuable roles on the OCILB HVAC Section Board, in 2021, ACCO members completed their service on the board. ACCO continued to help ensure proper review, gave feedback when needed, and helped seek new members for the board.

Agency and Legislative Follow Up while agency issues are always ongoing, many of the issues from 2021 will (likely) continue into the new year. Throughout the year, ACCO received questions from around the state on enforcement of multiple regulations, and we provided valuable insight and contacts to help mitigate issues brought to ACCO's attention.

MEMBERSHIP

Current membership stands at 128 Contractors and 14 Associates. With the help of our members and local affiliates, ACCO recruited 5 new members in 2021. So far, we've recruited 7 new members in 2022.

Benefits ACCO continued to promote member only benefits that included: ACCO Apprenticeship Program, Federated Insurance, Group Management Services, Payment Processing, IC Collection Services, ACCO 401k Program, Service Roundtable, Amerisearch Background Checks, Central Messaging Services, Sedgwick Workers Comp, ACCO Scholarships, ACCO Safety Lessons, Speedway Fuel Program, ACCO Forum Network, Office Depot and the ACCO License Bond Program.

New Benefit: Upstryve provides 1-on-1 personalized online licensing prep resources to confidently pass their state or national exams and get their license. ACCO Members receive 15% off on all of their online tutoring services, books, courses, study guides, book rental packages, online mentoring services, and more.

COMMUNICATIONS

ACCO Website Continue to visit acchoio.org as more content is added and updated.

Ohio PHC Magazine The magazine was published 4-times with a distribution of just over 6,000.

Social Media social media continues to be a valuable resource to provide updates and information, as well as have members interact with one another.

Facebook: [/ACCAOHIO](https://www.facebook.com/ACCAOHIO)

LinkedIn: [/FRIENDS-ACCA-4528554](https://www.linkedin.com/company/FRIENDS-ACCA-4528554)

Twitter: [@ACCOhio](https://twitter.com/ACCOhio)

Industry Partner Program

The Industry Partner Program gives member companies the opportunity to build name recognition and brand loyalty, reach new customers and sell their products, by providing a comprehensive, year-long period of advertising and marketing to ACCO contractor members.

Elite: Federated Insurance

Pioneer: Habegger Corp., Robertson Heating Supply and Sedgwick

Patron: Arzel Zoning Technology, Jackson Systems and Vivial

Legislative: Safety Pro Group

EDUCATION

Apprenticeship Program ACCO and PHCC continue to offer the PHCC Educational Foundation plumbing and HVACR apprentice eLearning program for apprentices who need a non-traditional method of receiving their apprenticeship-related instruction. Our program is recognized by the U.S. Department of Labor, Office of Apprenticeship, and is approved by the Ohio State Apprenticeship Council.

Each course is the equivalent of 1 year of classroom instruction. On-the-job training must be coordinated with a participating employer. Courses offer enhanced course quality and give students fast feedback on their performance.

We currently have 42 apprentices enrolled in the program (34 plumbing / 8 HVAC). Thank you to the ACCO members that have apprentices in the plumbing and HVAC program: *Accurate Mechanical, Hauck Bros. and Gundlach Sheet Metal*

FINANCE

INCOME	2021	2020
	\$134,675	\$103,654
EXPENSE		
	\$131,393	\$127,502
Income (loss)	\$3,280	(\$23,850)
Fund Balance		
Beginning of Year	\$73,496	\$97,346
End of Year	\$76,776	\$73,496

ACCO Calendar of Events

ACCO Board of Director Meetings

May 16, 2022

August 17, 2022

November 16, 2022

February 15, 2023