



2022-2023 ACCO Annual Report

Mission: *To provide advocacy, education, professional development, and valuable services to our members and the HVACR industry.*

United For Tomorrow / Ohio Convention & Expo / March 1-3

This is the place to recharge, network and collect information with your business in mind. Enjoy the EXPO, on Thursday (3-7pm) that includes ninety-four exhibits to help you solve your toughest business challenges. This year's convention will exceed your educational and networking needs. Make sure to share ideas and most important– **HAVE FUN!** Want all the information for convention? Check out our ACCO PHCC Ohio Convention App at the Apple Store and Google Play Store.

ADVOCACY

This is one of the most important benefits you might not know is taking place. ACCO, along with our lobbyists, are constantly reviewing, submitting requests, making recommendations, and giving legal opinions to ensure the best business climate for our members. We work for you by interacting with elected officials and government agencies daily to keep ahead of issues that will affect you and your business.

RESIDENTIAL LICENSING Not much happened with SB 142 during the year. However, we can report that one of our main opponents, Senator Rob McColley (R-Napoleon), is now in favor of our bill. During the last few months of 2022 changes have been made to (some of) the language in the bill. Senator Tim Schaffer (R-Lancaster) will reintroduce our bill with the new language after the new session opens.

Although we have been working on passing residential licensing for some time, it is not the only legislation we have monitored and advocated for over the years. Other issues include workforce development, building codes, building inspections, licensure bills (home improvement contractors, roofers, elevator contractors, interior designers, and gutter/downspout contractors), smoke alarms, contractor payments and overtime pay requirements.

ACCO has been part of several coalitions over the years. In 2021, Ohio enacted HB 201 to prevent local governments from limiting the use of natural gas and propane and ensures individuals access to distribution services or retail natural gas services. ACCO was part of a coalition to help pass the legislation (in response to municipalities across the country who have moved to limit and even ban access to natural gas).

MONITORED LEGISLATION Throughout the year, we tracked and monitored other items receiving attention by the legislature. Some of these included HB 68 Contractor Payments, HB 304 Smoke Alarms, SB 166 Career Tech Training and SB 47 Overtime Pay Requirements, SB 64 Roofing Contractors Registration and HB 88 Roofing Contractor's Licensure.

OHIO GENERAL ASSEMBLY The new year marks the beginning of Ohio's 135th General Assembly. The political landscape is still settling as lawmakers are preparing for the state budget and other policy priorities over the next two years.

In addition to enacting a new state budget, there are several policy priorities that will dominate the legislative agenda, including:

- School funding
- Comprehensive tax reform
- Abortion restrictions
- Affordable housing tax incentives
- Recreational marijuana-initiated statute
- Restructuring the Ohio Department of Education
- Energy infrastructure incentives
- 60% voter approval for Constitutional amendments

OHIO PAC 892 is your Political Action Committee. ACCO and PHCC members unite to support the best qualified, pro-business candidates at the state level. Changes in state law or regulations could be detrimental to your business and bottom line. Your contribution to the PAC is an investment in your industry and one of the most affordable options for political involvement. **ACCO and PHCC members raised over \$7,300!** The Specialty Contractors Coalition would like to thank all PHCC and ACCO members who gave generously to the Ohio PAC in 2022.

REGULATORY

ACCO attended regular meetings (when held) of the Residential Construction Advisory, the Ohio Board of Building Standards and OCILB Administrative Section.

OCILB ACCO continued to help ensure proper review, gave feedback when needed, and helped seek new members for the board.

Agency and Legislative Follow Up while agency issues are always ongoing, many of the issues from 2022 will (likely) continue into the new year. Throughout the year, ACCO received questions from around the state on enforcement of multiple regulations, and we provided valuable insight and contacts to help mitigate issues brought to ACCO's attention.

MEMBERSHIP

Current membership stands at 130 Contractors and 14 Associates. With the help of our members and local affiliates, ACCO recruited 12 new members in 2022.

Benefits ACCO continued to promote member only benefits that included: Apprenticeship Program, Federated Insurance, Group Management Services, Payment Processing Consultants, IC Collection Services, ACCO 401k Program, Service Nation, Amerisearch Background Checks, Central Messaging Services, Sedgwick Workers Comp, ACCO Bond Program, ACCO Scholarships, ACCO Safety Lessons, Speedway Fuel Program, ACCO Forum Network, Upstryve License Prep Training and Office Depot.

New Benefit: LIG Solutions As a member of ACCO you have access to affordable health coverage options with our partner LIG Solutions. The goal of LIG Solutions is to help you find a plan that fits your specific needs whether you're an individual, have a family or family members needing help, or need coverage for employees with our business solutions. To access this exclusive member program please visit www.ligmembers.com/acchoio/ to learn more.

Alloy Employer Services for businesses that qualify, the Alloy Workers' Compensation Plan will allow you to move out of the Ohio state fund, reduce costs and benefit from a pay-as-you-go model as opposed to lump sum payments and audits.

Doug Miller, dmiller@alloyemployer.com, 330-469-8366

Selig Leasing ACCO is excited to announce our new partnership with Selig Leasing, Inc. to provide our members with a one-stop solution for vehicles, funding, and fleet management services! If you are in the market for company vehicles and trying to reduce fleet operating expenses, we encourage you to contact Dave Bucher at 937-271-1542 / DaveB@seligleasing.com today!

COMMUNICATIONS

ACCO Website Continue to visit acchoio.org as more content is added and updated.

Ohio PHC Magazine The magazine was published 4-times with a distribution of just over 6,000.

Social Media social media continues to be a valuable resource to provide updates and information, as well as have members interact with one another.

Facebook: [/ACCAOHIO](https://www.facebook.com/ACCAOHIO)

LinkedIn: [/FRIENDS-ACCA-4528554](https://www.linkedin.com/company/FRIENDS-ACCA-4528554)

Twitter: [@ACCOhio](https://twitter.com/ACCOhio)

Industry Partner Program

The Industry Partner Program gives member companies the opportunity to build name recognition and brand loyalty, reach new customers and sell their products, by providing a comprehensive, year-long period of advertising and marketing to ACCO contractor members.

Elite: Federated Insurance

Pioneer: Habegger Corp., Jackson Systems, Robertson Heating Supply and Sedgwick

Patron: Arzel Zoning Technology

Legislative: Safety Pro Group

EDUCATION

Apprenticeship Program ACCO & PHCC continue to offer the PHCC plumbing and HVACR apprentice eLearning program for apprentices who need a non-traditional method of receiving their apprenticeship-related instruction. Our program is recognized by the U.S. Department of Labor, Office of Apprenticeship, and approved by the Ohio State Apprenticeship Council. Each course is the equivalent of 1 year of classroom instruction. On-the-job training must be coordinated with a participating employer. Courses offer enhanced course quality and give students fast feedback on their performance.

We currently have 60 apprentices enrolled in the program (48 plumbing / 12 HVAC). Thank you to the members that have apprentices in the plumbing and HVAC program: *Accurate Mechanical, Hauck Bros., Greene's Plumbing Heating and Electrical and Regal Plumbing.*

Dustin O'Hara, Accurate Mechanical (4th year) and Danny Voight, Wat-Kem Mechanical (Journeyman) competed in the PHCC national apprenticeship contest (Oct 2022 @ CONNECT). Neither placed in the top 3 but, were happy to have the experience and compete.

Keaton Keller, Wat Kem Mechanical (3rd year), won a \$1,000 scholarship sponsored by RIDGID and Samuel Bush, Finley Plumbing (2nd year), won a \$1,475 scholarship sponsored by Brasscraft.

FINANCE

INCOME	2022	2021
	\$136,307	\$134,675
 EXPENSE		
	\$136,274	\$131,393
 Income (loss)	\$33	\$3,280
 Fund Balance		
Beginning of Year	\$76,776	\$73,496
End of Year	\$76,809	\$76,776

Investments

As of December 31, 2022, current CD holdings stand at \$35,545 (2021=\$47,632). The Executive Committee reviewed our investments on a regular basis and made necessary adjustments, with the approval of the Board of Directors.

ACCO Calendar of Events

ACCO Board of Director Meetings

May 19, 2023	August 18, 2023
November 10, 2023	February 23, 2024